

# Japanese Economy and Business (JEB): Economic System, Business Practices, and Culture.

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## Course Objectives and Overview

In this course, students can obtain fundamental knowledge on stylized facts of Japanese economy and Japanese firm systems as compared with those in the US and some other countries, and understand economic theories to put profound interpretations on them. Stylized facts seem to be old and some of them may have been obsolete. They are, however, still useful for understanding Japanese economic systems, because they contain stable essential logical points and the current systems are rooted in them. It has economic rationality under a certain condition. Thus, students are required to discuss current conditions on Japanese economy and firm system, considering stylized facts and theoretical backgrounds. It is essential to distinguish between changing phenomena and unchanged principles.

As for the structure of classes, we cover fundamental stylized facts, economic theories (or theoretical frameworks), and data analyses (historically and currently). This course is composed of three parts: (1) Japanese economic system, (2) Japanese firm system and business practices, and (3) Japanese macroeconomic conditions. We may discuss them, based on case studies if necessary.

Students have an opportunity to carry out a few fieldworks including a factory tour. In the final class, students are required to take the closed final exam to pass this course.

## Teaching Cycle and Venue

12:50 ~ 16:00, Wednesdays. From 7 September to 14 December. At Room 545.

## Assessment

Task	Timing of the assessment	Contribution to the final mark
Quiz and Class Contributions	In every class (except a few classes)	40 %
Group Presentation	TBA	25 %
Final Exam	In the final class on 14 December	35 %

Note. The scoring system of the final mark is different between JCMU and Shiga University students. You should note that we cannot compare the final mark between them.

## Schedule

	Date	Subject	Note
1	7 Sept	Introduction	Course overview. Introduction of people. General discussion on Japanese economy and firm system.
2	14 Sept	Market vs. Organization	Fundamental theoretical backgrounds on markets and organizations are discussed.
3	21 Sept	Human-capital Firm	Human resource management in Japanese firm system: life-time employment; seniority remuneration system; and intra-firm labor union.
4	28 Sept	Guest Speaker	Professor Lari. Topic: TBA
5	05 Oct	Fieldwork (1)	Yanmar Museum (plan)
6	12 Oct	<i>Kanban</i> Production System	<i>TOYOTA</i> 's Just-in-time production system. Bottom-up <i>sashimi</i> (sliced raw fish) method vs. Top-down <i>yakitori</i> (skewered grilled chicken) method.
7	19 Oct	Subcontracting Group	What relationships do an assembly maker and suppliers develop? Long-term mutual committed transactions. Organizational market system (intermediate organization)
8	26 Oct	Group Presentations	Students are required to give a presentation on a business model, considering a competitive strategy of procuring necessary resources for business management.
9	02 Nov	Japanese Macroeconomic Conditions	Analyses of Japanese macro economy: the ( <i>Showa</i> ) great depression; two oil shocks; the burst of bubble economy; the current depression due to the Lehman shock and the Greek crisis. What is <i>Abenomics</i> ?
10	09 Nov	Overseas Transfer of Industrial Agglomeration	Why did the value of Japanese yen soar? Terms of trade have been historically deteriorating because of the increase in unit labor costs. What impact do they have on Japanese industries?
11	16 Nov	Factory Tour	TBA
12	30 Nov	Competitive Advantage of Nation	Why is Japanese automobile industry competitive? Why not in computer software program industry? Diamond Framework.
13	7 Dec	Knowledge-Creating Company	Explicit vs. tacit knowledge. How have Japanese successful companies managed the two types of knowledge?
14	14 Dec	Final Examination	Closed Exam

## Reading List

I recommend some books written both in Japanese and English. You can enjoy reading Abegglen and Stalk (1985) on typical facts of Japanese internal management system. If you prefer a sophisticated book, I recommend Aoki (1988). This includes profound and elaborate economic analyses on Japanese economic and firm systems, although it is a bit advanced. If you want to learn the diversity of capitalism, I recommend Albert (1993). Nonaka and Takeuchi (1995) is a novel book on the knowledge creation in Japanese companies, which is the original conceptual framework produced from Japan.

Abegglen JC and Stalk G (1985) KAISHA: The Japanese Corporation. Charles E. Tuttle Company, Tokyo.

[ジェームス・アベグレン, ジョージ・ストーク(1986)『カイシャ—次代を創るダイナミズム—』講談社]

Albert M (1993) Capitalism Versus Capitalism: How America's Obsession with Individual Achievement and Short-term Profit Has Led it to the Brink of Collapse. Four Walls Eight Windows. [ミシェル・アルベール(1992, 2008)『資本主義対資本主義 (新装版)』竹内書店新社]

Aoki M (1988) Information, Incentives, and Bargaining in the Japanese Economy. Cambridge University Press, Cambridge. [青木昌彦(1992)『日本経済の精度分析—情報・インセンティブ・交渉ゲーム』筑摩書房]

Aoki, M. (2001). Toward a Comparative Institutional Analysis. The MIT Press. [青木昌彦(2008)『比較制度分析序説—経済システムの進化と多元性』講談社 (講談社学術文庫) ]

Nonaka, I. and Takeuchi, H. (1995). The Knowledge-Creating Company: How Japanese Companies Create the Dynamics of Innovation. Oxford University Press, Oxford. [野中郁次郎, 竹内弘高(1996)『知識創造企業』東洋経済新報社]

## Office Hour

Email me for making an appointment. ko-mori@biwako.shiga-u.ac.jp

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